

Proposal for Projects for DeAnza College

Project #1

Update Bike Fleet

Proposal consists of 3 parts;

1. Deliver 2 bikes to DeAnza for display to Finance Group and other college groups on 11/7
2. Deliver to DeAnza College 50 bikes, 25 of each of



19" regular frames



and 15" Step-through frames

These bikes will all be safety & reliability check, ridden and receive a Quality check
Deliver at Community Cycles expense by end of year to ensure they are ready for next term.

3. Collect, as a donation, the old fleet bikes and any parts and take them back to Community Cycles

Cost: \$200 per bike, plus sales tax

Project #2

Maintenance of Updated Fleet

The new fleet should be significantly more reliable than the existing fleet. It is suggested that at the start we offer several optional processes;

1. the first is a 1-day safety and reliability check of all the bikes before each new rental period at the school premise.
basic repairs and consumables are included; inner tubes, adjustments, brake shoes, cables and housings, but any new major components like tires, chains, or derailleurs, will be invoiced separately.

Cost: \$1,500 per event,

2. for day-to-day needs we can have students come to the shop by appointment and have their bike serviced while they wait
basic repairs and consumables are included; inner tubes, adjustments, brake shoes, cables and housings
Cost: \$25 per bike, any major parts will be invoiced separately. Invoices will be rolled up and sent monthly.
3. if there is a need, we can conduct a 2+ hour service event at the college every time there is a minimum of 5 bikes in need of service, maximum 1 a month
Cost: \$500, minimum 5 bikes and maximum 20

Project #3

Maintenance of eBikes

eBikes take some extra maintenance around the batteries when bikes are not used and additional replacement of electronic components.

1. summer storage to remove batteries from bike and store then re-charge before fall term.
2. safety and reliability check pre fall term.
3. electronic components will be charged by time for diagnosing and replacing failing components. All components are charged at our cost plus 10% handling charge.
To reduce time to get electronic components we can obtain a small stock of components at DeAnza's cost.
Cost: \$2,500 plus cost of transportation to and from storage, any 'extra' components as defined above in "bike" section and for electronic components.
4. "bicycle" components services in manner and costs described above

Project #4

Bike Sale for Staff and Students

Community Cycles will bring a selection of bikes, up to 50, at our cost of transportation. Sale will be for 4 hours at an agreed day/time.

We will discount 15% over our published prices.

Students and staff can look at our web site, [HERE](#), and can reserve a bike to test ride. These bikes we will hold from 10 – noon and after that will be put into the pool with other bikes we bring to the event.

We will make available safety packages of helmet, lights and locks at 25% discount

We would like to have a short questionnaire distributed to see what types of bikes and price range we should bring

Project #5

Basic Bike Mechanics Class

Community Cycles will offer a 8 week, 3-4 hours each week, bike training class that will get most people to a level of skill that they can competently manage 80-90% of bike issues.

Classes can be at Community Cycles or DeAnza.

Minimum of 10 and maximum of 20 students

Cost: \$350 per student if the class is held at Community cycles, \$450 per student if we hold classes at DeAnza (includes bringing all the tools and travel).